



8th Annual Fall Virtual Membership Conference
November 3, 2021
9:00 a.m. – 2:00 p.m.

AGENDA

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| 9:00am | Welcome and Instructions |
| 9:05am | President's Report – <i>Terry Raccioto, President, CAMPS</i> |
| 9:20 am | Sponsor Presentation |
| 9:25am | State of the State – Update on Legislation in Sacramento - <i>Robert Achermann, JD, CAMPS Executive Director/Legislative Advocate</i> |
| 9:45am | Sponsor Presentation |
| 9:50am | Update from AAHomecare - Get the Latest from Washington On Medicare/ CMS Activity - <i>Jay Witter, Sr. Vice-President of Public Policy, AAHomecare</i> |
| 10:15 am | Sponsor Presentation |
| 10:20 am | Update from Department of Health Care Services on Major Medi-Cal Initiatives including Medi-Cal Rx, Cal-AIM and Re-Procurement of Contracts for Medi-Cal Managed Care Organization - <i>Lindy Harrington, Deputy Director, Health Care Financing, Department of Health Care Services</i> |
| 10:50 am | Sponsor Presentation |
| 10:55 am | Legislative Perspective on Medi-Cal/ Healthcare Reform - <i>Dr. Joaquin Arambula (D) Fresno, Chair of Assembly Budget Sub-committee 1 on Health and Human Services (invited)</i> |
| 11:20 am | Sponsor Presentation |

- 11:25 am **Supply Chain Disruption Impacting DME/Supplies – Kris Srinivasan, McKesson**
- 11:55 am **Sponsor Presentation**
- 12:00 pm **LUNCH BREAK**
- 12:30 pm **Sponsor Presentation**
- 12:35 pm **Breakout Sessions – Choose One:**
#1 - DME and Respiratory Breakout
Medicare Pending Changes on Respiratory Equipment /Supplies Authorization
- *Rhonda Buhrmeister, VGM*
- Key Performance Indicators (KPIs) for your HME Revenue Cycle - *Joey Graham, EVP and General Manager, Prochant*
It is a challenging time for HME providers. As labor costs rise and reimbursements fall, you might have little time to focus on the metrics that matter. Discussion on the key performance indicators (KPIs) crucial to your business, how to calculate them, and what influences them. These KPIs include days sales outstanding (DSO), 90+ A/R balance, denial rate, write-off rate, and more
- #2 - Custom Rehab Technology Breakout**
Federal/ State CRT Update - *Don Clayback, Executive Director, NCART*
- PMD Repairs- Maximize Reimbursement and How to Ensure a Successful Audit - *Don Fedor, VGM*
- 1:50 pm **Closing Remarks - Terry Raccioto, President, CAMPS**